

DSwiss partners with Verium to accelerate future growth

A group of investors represented by the multi-family office Verium AG acquires a significant minority stake in DSwiss and provides a strong foundation for further growth. The founders and the management team remain substantially invested and will continue to grow the business on an independent and long-term sustainable basis.



The transaction allows DSwiss to bring in an experienced partner and additional capital to accelerate the company's international growth and value creation strategy. DSwiss and Verium share the belief that a continued focus on highest security standards while developing best in class technology and software will propel DSwiss to further strengthen its position as a leading services provider to the financial services industry.

The founders and the management team will continue to hold a substantial stake in the company, thus ensuring continuity, and are committed to drive the long-term development of DSwiss. Verium strengthens the company's board with Marc Erni, Head of Direct Investments at Verium, and Tecla Solari, who has more than 15 years of experience on the executive board of Avaloq.

"As we accelerate the growth of the company we are delighted to partner with Verium which shares our entrepreneurial philosophy and cultural values.", says Tobias Christen, founder and CEO of DSwiss. "DSwiss will continue to differentiate itself through highest security standards, reliability, Swissness and an innovative product offering."

Stephanie Buschle, Investment Director at Verium: "With its leading technology and renowned customer base, we believe that DSwiss is uniquely qualified to take advantage of the ever growing demand for cutting edge software, customer centricity and enhanced data security requirements in the financial industry. We look forward to joining forces with the DSwiss team as the company enters a new and exciting stage in its international growth path."

The market for DSwiss' services is due to grow significantly based upon increasing demand for digital banking, Software as a Service (SaaS) solutions and the overall development of the digital ecosystem of the financial services industry. DSwiss and Verium therefore see a positive momentum for further international growth.

Verium is an independent multi-family office and manages direct investments in medium-sized companies in the DACH region for its investors. Latest investments include Home Instead, basefit.ch, Christ & Heiri, Toradex, Ceposa, Quickmail and Mobil in Time / S&G. Verium builds on its network and expertise to support its partners in both strategic and operational matters.

On this transaction Verium was advised by Bär & Karrer (legal), PwC (financial), E&Y Parthenon (commercial) and G+S Treuhand (tax). The sellers were advised by GCA Altium (M&A) and Wenger & Vieli (legal).



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DSwiss AG is a worldwide leading provider of highly secure digital services. Founded in 2008 and headquartered in Zurich, Switzerland, the company offers digital safes, mailboxes for bank document delivery as well as secure, reliable and fully GDPR compliant exchange platforms for financial institutions and their customers.

DSwiss meets the highest security standards for cloud solutions and has grown rapidly over the past years. Numerous banks and insurance companies such as Zürcher Kantonalbank and Mobiliar have opted for Dswiss' IT services to meet their high security requirements.

In addition to its tailor-made and mostly white-label business solutions, DSwiss has also developed the online data storage system SecureSafe for private clients with more than one million users that benefit from highly secure storage of files and passwords.

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